

Please Join Us For The

Q3 Benefits Symposium

Thursday, September 12, 2024

Sales and Service teams will learn together in the morning, and then split into specialized sessions in the afternoon.



Agenda

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Sales & Service Roshek Auditorium

Time	Topic	Speaker
7:30 – 8:00	Breakfast	-
8:00 – 8:10	Meeting Opener	Nicole Pfeiffer
8:10 – 8:20	Pre-Symposium Sponsorship	Symetra
8:20 – 9:30	Mastering Team Specialties to Empower Renewals	Specialty Teams
9:40 – 10:40	Demystifying the Potential of GLP-1's	Lane DeVore and Micheal Kelly/Trent Tangen
10:50 – 11:50	Embracing Diverse Perspectives	Nicole Pfeiffer
11:50 – 12:00	Lunch Sponsor	Associated Bank
12:00 – 1:00	Lunch	-

Service Breakout Roshek Auditorium

Time	Service
1:00 – 2:00	Monday.com Training

Sales Breakout Roshek 307

Time	Sales
1:00 – 3:00	All Sales Team
3:00 – 5:00	Unvalidated Sales Team

Please contact Jessica Brown with questions.